



Energy Services Middle East W.L.L.

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COMMERCIAL AND CONTRACT MANAGEMENT

ESME is a dynamic company committed to supplying commercial efficiency, project management, claim support, procurement advice, contractual and strategic counsel on the complex projects in construction, infrastructure, oil and gas in addition to power.

With experience in commercial contracting and professional industry practices, our consultants understand technical, business, regulatory and legal matters, allowing them to identify key issues quickly and find the best solutions for our clients.

We assist your company in resolving problems encountered at any phase of the project, our main is to ensure that you have the maximum protection from commercial and contractual exposure in the future.

While all of our services are available individually to clients, what makes us unique is our ability to integrate our skills to provide clients with an 'inception to completion' service that exceeds expectation and ensures a successful and risk free delivery of the most demanding projects.

OUR PEOPLE

ESME's experienced and highly committed team, are dedicated to delivering our services on time and within budget, either as a standalone service or as part of an integrated team with our clients'existing commercial and construction management.

Our consultants provide an integrated and structured solution to client's requirements. We identify problem areas and risk in your project and work with you to devise sustainable solutions.

OUR SECTORS

- Oil and Gas, Refinery, Pipelines
- Petrochemicals and Process Plants
- Energy, Power, Generation and Nuclear
- Industrial and Manufacturing Facilities
- Civil Construction and Commercial
- Environment and Sustainability
- Hospitality
- Mining

OUR CLIENTS

- Local and International Contractors
- PMC Companies
- Employers, Owners and Developers
- Solicitors



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PROJECT MANAGEMENT

- Cost and Schedule Control
- Management of Contractors/Sub Contractors
- Bid Management and Procurement
- Project Monitoring and Status Reporting
- Document Control
- Project Change Analysis
- Strategic Risk Management
- Change order evaluation and execution
- Claims Prevention
- Amicable settlement facilitation
- Project Close-out

PROGRAMME MANAGEMENT

- Programme Control, Scheduling and Co ordination
- Audits and Due Diligence
- Identify and Mitigate Program Risks
- Contract and Procurement Strategies
- Sub – Contract Procurement
- Market Intelligence and Benchmarking
- Risk Management, Strategic Planning

PRE AND POST CONTRACT SERVICES

- Preparation of Contracts and Contract Administration
- Tendering and Bid Management
- Contract Documentation and Control Procedures and Recommendation
- Contractual Correspondence, Management Reports
- Contract Risk Assessment and Advice
- Secondment of Specialised Staff
- Contractual dispute, resolution and mediation

CLAIM AND DISPUTE RESOLUTION SERVICES

- Investigation, appraisal and evaluation of claims submitted and received
- Research, preparation and substantiation of new claims
- Claim identification, preparation and presentation
- Contractual Claims–Breach of contract claims
- Negotiation and Settlement of Claims
- Change order management/analysis
- Acceleration and Termination Claims
- Schedule Impact Analysis and Defend Bond Call
- Evaluation of Design errors, omissions and scope changes

SPECIALISED SERVICES

- Preparation of delay analysis programmes
- Support in adjunction, arbitration and litigation
- Forensic Consulting–Identity risk and delay, performance analysis
- Project Risk Assessment
- Construction Management and Claims Consulting
- Commercial Support
- Cost Forecasting and Windows Analysis
- Strategic Advisory: Advisory Services
- Expert witness/testimony statements–opinion report
- Independent review of contract documents and claims
- Customise/tailored training workshops and seminar

